

- PROCEDURE-CENTRED PERSON
- I want to be useful.
- I am reliable.
- I am practical.



- I want to make a splash.
- I am spontaneous.
- I am adaptable.



**PEOPLE-CENTRED PERSON** 

- I want to make a difference.
- I am empathic.
- I am insightful.



**IDEA-CENTRED PERSON** 

- I need to understand, predict, and explain.
- I am autonomous.
- I am competent.