



Diocese of New Westminster  
ANGELICAN CHURCH OF CANADA

# Lifetime Community Partnership

Niña Pangilinan, *Business Sales Consultant | Community Partner*

**Shaw)** Business

# AGENDA

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  - Our Solutions
  - World-Class Partners
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  - Your Trusted Advisors
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# WHY SHAW?



40 years of expertise in  
servicing Canadians  
connectivity needs



Built on a trusted  
Hybrid Fibre Coax  
network



10,000+ Employees  
500K+ Business Clients  
6M+ Consumer Customers

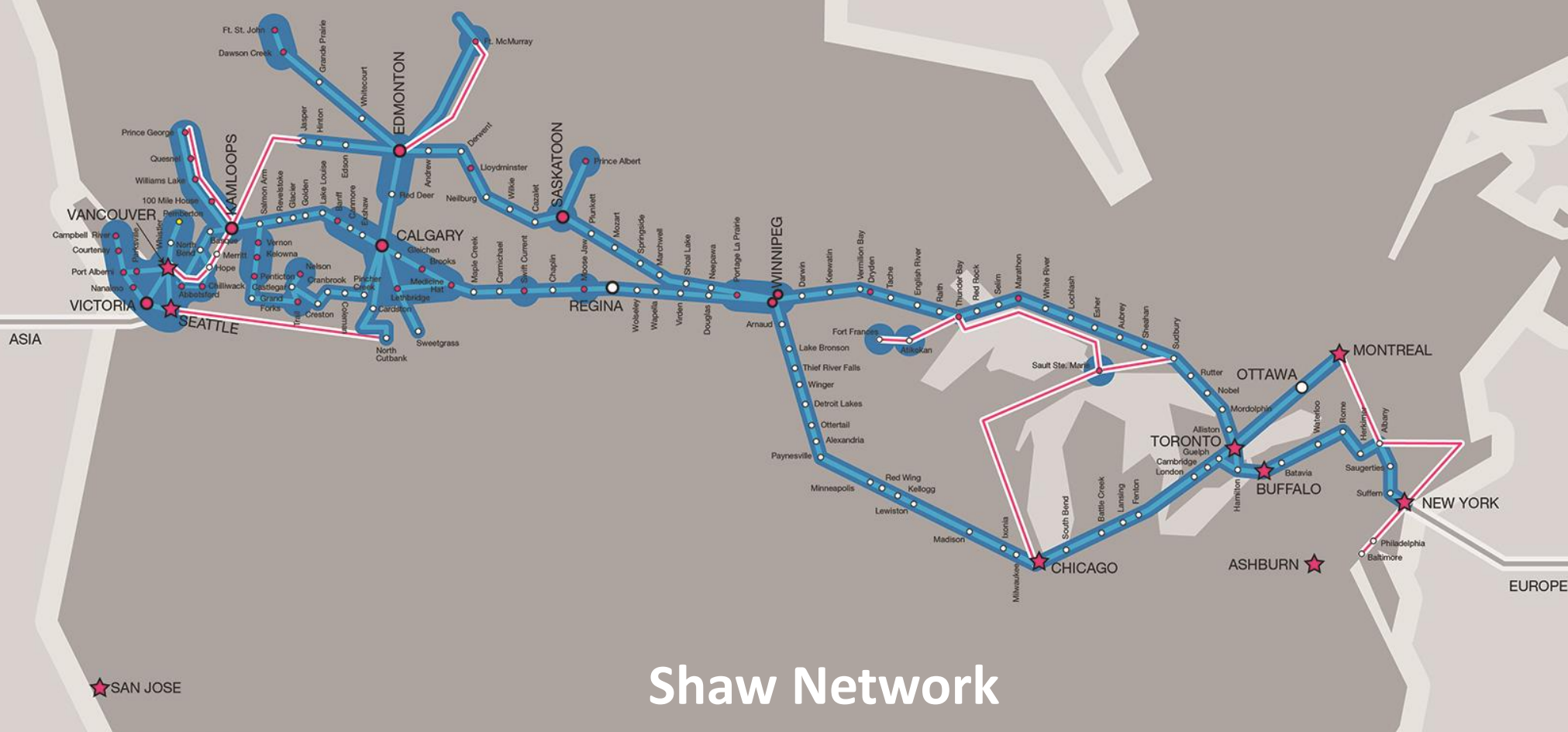


Shaw DataCentre a Cloud  
managed service with  
multi-cloud interconnect

**We have the  
strength & scale to  
meet your  
connectivity needs  
now and into the  
future.**

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## Shaw Network

### 19.2 Tbps

Metro Network Capacity in Serviceable Major Cities, Delivering Future-Ready Speeds for Canada.

### 400 Gbps

Shaw has Completed Live Field Trials of 400Gbps Systems over 400 km Distances, Providing One of Canada's Most Robust Networks.

### Managed WiFi

Shaw is Canada's largest Managed WiFi provider, managing over 100,000 WiFi Access Points.

# Our Solutions



Fibre  
Internet



SmartWiFi



Fibre+  
Internet



LTE  
Backup



SmartSecurity



Smart  
Surveillance



Business  
applications/  
software



PRI/SIP  
Trunking



SmartVoice



Analog  
Lines



Data



Data Centre  
& Cloud



Connected  
Office



Managed  
Services

We provide businesses of all sizes with enterprise-level, industry-leading solutions, and expert advice. Our solutions are scalable and flexible and are customized to fit every business' needs now and in the future.

## World-Class Partners

We partner with best-in-class technology providers to continually provide new products and advancements to help businesses achieve their goals.



Meraki



broadsoft



NOKIA



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# Certainty of Solution

We provide a dedicated team of professionals committed to your success. From **implementation to technical assistance** and on-site **support when you need it**.



## Implementation Manager

provides end-to-end, dedicated, support to get your services provisions promptly



## Technical Assistance Centre

with enterprise-dedicated Network Operations Centre with 24x7x365



## Online Client Centre

portal to view billing & bandwidth usage

# Support Model

- Service Assurance Team – 24x7x365
- Service Manager
- Additional level of post-implementation support for our key accounts
- Ensures ongoing incidents, escalations, and concerns are handled quickly and appropriately
- Your advocate at Shaw to assist in identifying service improvement opportunities and drive service improvement plans
- End-to-end, dedicated, regional sales, and support teams
- Enterprise-dedicated Network Operations Centre





# Your Trusted Advisors and Dedicated Team

We have the team and expertise to support your business needs.



## Strategic Account Team

Experts who work with you to develop a customized solution to meet your businesses unique needs.



## Industry Relationships

A team dedicated to building strong relationships with industry associations, hotel brands, hotel management as well as frontline employees.



## Dedicated Customer Support

Professionally trained customer and technical support team. Highly skilled team available 24/7 through our local Canadian-based call centre.



## On-site support and training

Local technicians to ensure rapid response to issues should they arise and quality professional installation and training.

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# SHAW IN THE COMMUNITY

Giving back and connecting to our communities is a distinct part of our culture here at Shaw – thousands of passionate Shaw employees generously support our communities yearly.

## Community Partner Lifetime Offer

- At Shaw Business, we want to make sure **charities and non-profit organizations** are connected to the best network in Canada so they can focus on the incredible work they do for our communities every day.
- This lifetime promotion gives us the opportunity to provide savings of **up to 20% discount** to all eligible existing and new customers.

*\*The charity/non-profit organization must share a valid CRA registration # to unlock the discount.*

*\*Only valid on current products and plans.*

*\*Minimum spend of \$100/month based on a 3 or 5-yr agreement.*



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# THE DIOCESE OF NEW WESTMINSTER

## Current Scenario

### 1. Suspended In-Person Worship and Parish and Diocesan Activities

- Potential decrease/challenges in attendance: **Need to sustain and grow fellowship online.**
- Potential disconnect from the community because of the absence of a space for faith during these difficult times: **Alternative virtual spaces.**

### 2. Capable Technology

- Not all parishes are equipped with a fast and reliable connection to gather for virtual worship (i.e., livestreaming, recording, video conferencing, etc.): **Reliable and readily-available connection with the ability to prioritize mission-critical applications and the flexibility to shift with the changing times.**

### 3. Financial Vitality

- The parishes' financial vitality is supported by the tithes and offerings of its members and donations; hence the most valuable cost of services is important: **Certainty of solution with an all-in cost model (including excellent support).**



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# Product Highlights

## SmartWiFi



- Fully-managed, enterprise-grade WiFi system with multiple networks.
- Easily managed on a web portal.
- Insightful analytics.

## SmartVoice



- Fully-managed unified communications system with enterprise voice features
- Customizable to suit your needs.
- Flexible and scalable.

## SmartSecurity



- Robust network security solution that helps protect against network threats while managing network access.

## SmartSurveillance



- An enterprise-grade video surveillance solution with simple management through an online portal.



# SmartWiFi

## Three separate networks, one killer speed

- Don't keep your sensitive data on the same network as your customers. SmartWiFi gives you a separate network for you, and another for them—plus a hotspot.
- Keep your speed. Having multiple networks doesn't affect your network capabilities.

## You won't believe your insights

- The numbers don't lie. SmartWiFi's analytics can help you serve your customers better by understanding when and how long they're on your network.
- Wondering why it matters? Knowing these patterns can help you develop custom business strategies for your market.

## WiFi far and wide (and even wider)

- We're coming for you, nooks. Heads up, crannies. SmartWiFi gives you coverage in every square foot of your business.
- Put your business on the map – literally. SmartWiFi allows your business to become a Shaw Go WiFi hotspot, with over 100,000 hotspots\* and growing.

## The cloud nine of cloud management

- You've got better things to focus on. Automatic monitoring ensures your wireless network stays at top performance, all from behind the scenes.
- Receive seamless over-the-web feature upgrades and updates.

**Three separate networks means security and convenience. Plus get user insights with analytics.**

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# SmartWiFi

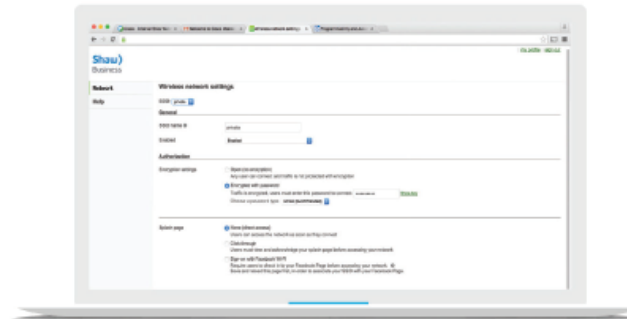
## Location Analytics

Location analytics provide insights into your WiFi network traffic patterns, so you can make informed decisions to increase sales and boost repeat business.



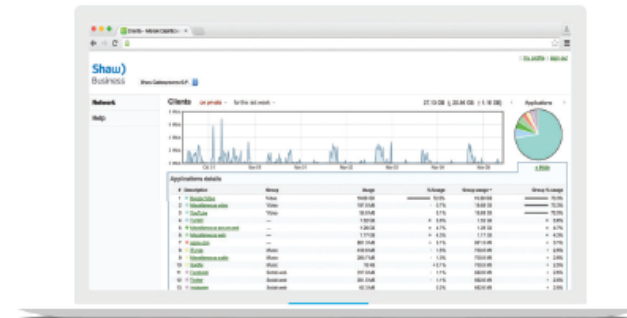
## Login Settings

Manage and customize your login settings to ensure all those on your WiFi network have a consistent experience. Add a custom splash page for login with your logo and company branding to suit your business.



## Website Usage

Monitor application and website usage so you can track traffic and make smart marketing decisions.



Your network by the numbers.

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# SmartWiFi

	SmartWiFi 300	SmartWiFi 600	SmartWiFi Gigabit
Maximum download speed <sup>†</sup>	300 Mbps	600 Mbps	1 Gbps
Maximum upload speed <sup>†</sup>	20 Mbps	100 Mbps	125 Mbps
Usage per month	Unlimited	Unlimited	Unlimited
Shaw Go WiFi Access	30 Devices	30 Devices	30 Devices
Email accounts	10	10	10
Shaw Go WiFi Hotspot Location*	✓	✓	✓
Bundled Offer	95/mo	125/mo	145/mo
With Lifetime Partnership Discount	80/mo	105/mo	125/mo
One-time Installation Fee	74.95		

*\*Rates reflected are per location and based on a bundled offer for the Diocese of New Westminster and its parishes on a 5-yr term.*

*\*\*One-time installation fee is per location.*

Choose a plan depending on the size of the parish and its unique requirements.

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**Contact our dedicated partner to learn more.**



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